



# Extraordinary Eagles



Sales Director Elizabeth Padgett

May 2017, April Results

**embrace**  
YOUR DREAMS

July 1, 2016 – June 30, 2017  
Each month that you place a cumulative \$600 or more wholesale Section 1 order, you can earn a gorgeous bracelet! Earn your bracelet this month by demonstrating Mary Kay® skin care on new faces. Go All In each month to earn the remaining bracelets, and you can have the business of your dreams.

**CONGRATULATIONS** to those who earned an embracelet last month!

Emily Stachelek	Edmarie Ross
Kim Eickholt	Laura Want
Janie Ortiz	Doralee Junkar
Kimberly Robinson	Kayla Baker
Lisette Carmona	Connie Jost
Madison Powell	Elizabeth Padgett

**May**

Did your all in attitude help elevate your Mary Kay business last month? This month's Embrace Your Dreams bracelet, Soar on silver wings, is the perfect accessory to remind you to keep soaring to Seminar.

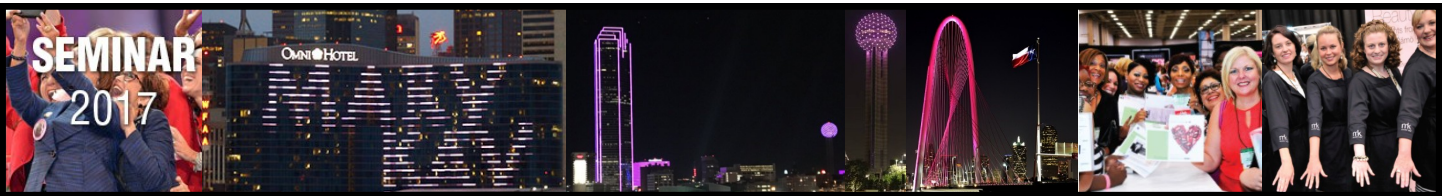
CONGRATS MONTHLY ACHIEVERS!	
Queen of Sharing	Queen of Sales
<b>Kimberly Robinson</b>	<b>Emily Stachelek</b>
#2 Sales	#3 Sales
<b>Kim Eickholt</b>	<b>Janie Ortiz</b>

## WELCOME NEW CONSULTANTS!

**New Consultant**  
 Maria F. Avila  
 Lisette Carmona  
 Telitha L. Courmier  
 Linda A. Gerd  
 Lizet D. Guajardo  
 Connie J. Jost  
 Dawn Martinez  
 Edmarie Rios  
 Emily F. Stachelek  
 Nichole L. Tacker  
 Laura G. Want

**From**  
 HUNTSVILLE, TX  
 SPRING, TX  
 TOMBALL, TX  
 CONROE, TX  
 KATY, TX  
 BOERNE, TX  
 HOUSTON, TX  
 SPRING, TX  
 TOMBALL, TX  
 MONTGOMERY, TX  
 MAGNOLIA, TX

**Sponsored by**  
 K. Robinson  
 D. Junkar  
 M. Powell  
 K. Robinson  
 K. Robinson  
 E. Padgett  
 K. Robinson  
 D. Junkar  
 M. Powell  
 T. Derossett  
 M. Want



## SHOULD I GO TO SEMINAR?

By [Mary Pat Raynor](#)

Every consultant in Mary Kay land is asking that question right now.

I remember so vividly 17 years ago when my Director told me to plan on going to seminar. It was a tough decision because:

- I had just quit my job to pursue MK full time and didn't have much income
- I was a brand new single mom
- I was paying all of our expenses including the mortgage and child care
- I was emotionally devastated from the breakup of my marriage
- I had no savings AND I had just submitted for DIQ, which meant that I would make additional trip to Dallas the month following seminar (we went before DIQ in the former system.)



Now, honestly, what would you be thinking? I had only been with the company around 6 months this point. Wouldn't you question the soundness of that decision? Besides, I had been to so many conferences and seminars in my educational background and, quite frankly, I didn't care for them.

Did I intend for Mary Kay to be my life's work? Yes! Was I nervous? Oh yes!!!! Did I go? YES! Think about this for a minute because your future lies in your thought process surrounding the following idea: your future success will always be in the Yes's of this business, never in the no's.

You are probably waiting to hear how much stronger I felt once the decision was made. I didn't. In fact, I cried most of the way down to seminar, hiding my tears from my team members. I was in a very fragile state emotionally, yet I knew my two little girls were counting on me to find the strength, courage and a way to go forward with our life. The thoughts kept creeping into my mind about the bills to be paid less than 4 days upon my return, including the mortgage, tuition and food! We had a yard sale to raise part of the money for my two trips. My faith wasn't even that strong at that time, but It was our dream. It was our future.

I share this because it is so easy to look at the Directors and assume that our road was easier than yours. To assume that we couldn't possibly know what you are going through—how it feels to leave your children, to raise the money when you are so in debt, or to leave home in the middle of one of life's difficult passages. Are you with me? However, when you decide to make a way, to find a way, to join us at seminar you will:

- Gain a new vision for what YOU can do with your business
- No longer question whether or not this business is for you
- Learn how to save time and manage time better
- See your energy level & focus on your goals increase dramatically
- Receive training that can double, even quadruple, your income
- Observe your thinking shift from "maybe" to "will"
- Be inspired to new heights of thinking and behaving
- Learn about your products & gain a new-found confidence in sharing them
- Make very special friendships with women who will share the career path with you **AND** you will have more fun than you can possibly imagine!



If your current boss told you that a business seminar would take place this summer and you would be expected to go what would you do? You would simply make the arrangements. This is exactly what I want you to do with Seminar. Please don't question attending the event that will be the most life-changing few days in your career. **Just make the arrangements.** The only acceptable reasons for not attending are death and dilation. :-)

Your future is much too important to ignore this. Remember, successful people are "find a way, make a way" women. They have complications, they have stresses, yet they base their decisions on the future and what it holds, not the present obstacles.

Imagine the future when your story, full of obstacles, will inspire other women! And it will all boil down to the fact that you simply made the arrangements and went to Seminar. I'm sending encouragement and Faith your way! Go to the web and register now! **Those who show up go up!!**

# SHOOT FOR THE STARS!

4th Quarter 2017: March 16—June 15		Wholesale Production Needed For Star:				
Name	Current Wholesale	Sapphire ♥ \$1,800	Ruby ♥ \$2,400	Diamond ♥ \$3,000	Emerald ♥ \$3,600	Pearl ♥ \$4,800

Be sure to check on [www.marykayintouch.com](http://www.marykayintouch.com) for the most current results!

ELIZABETH PADGETT	\$2,226.00	STAR	\$174.00	\$774.00	\$1,374.00	\$2,574.00
EMILY STACHELEK	\$1,875.00	STAR	\$525.00	\$1,125.00	\$1,725.00	\$2,925.00
AMBER HELENHOUSE	\$1,360.50	\$439.50	\$1,039.50	\$1,639.50	\$2,239.50	\$3,439.50
KAYLA BAKER	\$1,204.50	\$595.50	\$1,195.50	\$1,795.50	\$2,395.50	\$3,595.50
KIM EICKHOLT	\$1,198.55	\$601.45	\$1,201.45	\$1,801.45	\$2,401.45	\$3,601.45
MADISON POWELL	\$915.50	\$884.50	\$1,484.50	\$2,084.50	\$2,684.50	\$3,884.50
STEPHANIE BARRERA	\$768.90	\$1,031.10	\$1,631.10	\$2,231.10	\$2,831.10	\$4,031.10
JANIE ORTIZ	\$682.00	\$1,118.00	\$1,718.00	\$2,318.00	\$2,918.00	\$4,118.00
LISETTE CARMONA	\$665.50	\$1,134.50	\$1,734.50	\$2,334.50	\$2,934.50	\$4,134.50
KIMBERLY ROBINSON	\$659.50	\$1,140.50	\$1,740.50	\$2,340.50	\$2,940.50	\$4,140.50
EDMARIE RIOS	\$604.50	\$1,195.50	\$1,795.50	\$2,395.50	\$2,995.50	\$4,195.50
LAURA WANT	\$604.00	\$1,196.00	\$1,796.00	\$2,396.00	\$2,996.00	\$4,196.00

## HOW TO BECOME a STAR CONSULTANT



**Sapphire:** \$300 weekly retail sales, which equals \$600 wholesale orders monthly and \$1,800 wholesale per quarter.



**Diamond:** \$500 weekly retail sales, which equals \$1,000 wholesale orders monthly and \$3,000 wholesale for the quarter.



**Ruby:** \$400 weekly retail sales, which equals \$800 wholesale orders monthly and \$2,400 wholesale for the quarter.



**Emerald:** \$600 weekly retail sales, which equals \$1,200 wholesale orders monthly and \$3,600 wholesale for the quarter.



### LTD. ED.! Beauty That Counts® Mary Kay® Baked Cheek Powder: \$18/ea.

The two complementary shades look gorgeous on their own or blended together for a customizable finish.

True to our Founder's mission, Mary Kay works to help enrich the lives of women and children all over the world. Each purchase of a limited-edition† Beauty That Counts® Mary Kay® Baked Cheek Powder is a gift of beauty and a gift of love to a life in need.

Your purchase of limited-edition† Beauty That Counts® Mary Kay® Baked Cheek Powder benefits The Mary Kay Foundation, including its support of women's shelters and survivors of domestic abuse.

Each shade, Kind Heart and Giving Heart, can be worn for day or evening looks, and each shade looks fabulous on all skin tones.

Wear each shade alone or pair the two shades together for a customizable finish.

†Available while supplies last. In the United States, from April 26 to Aug. 15, 2017, Mary Kay Inc. will donate \$1 from each sale of the limited-edition Beauty That Counts® Mary Kay® Baked Cheek Powder to benefit The Mary Kay Foundation<sup>SM</sup>. Mary Kay is committed to ending domestic violence. Your purchase supports The Mary Kay Foundation<sup>SM</sup> grant program for women's shelters, helping domestic violence survivors begin a life free from abuse.

# SEE YOU AT THE TOP!

## QUEEN'S COURT OF SALES

GOING UP!



#	Name	YTD Retail	YTD PC Prem & Add'l Credit	YTD Total
1	Kimberly A. Robinson	\$16,839.90	\$4,288.50	\$21,128.40
2	Kayla R. Baker	\$13,245.00	\$2,742.00	\$15,987.00
3	Madison A. Powell	\$8,417.00	\$4,263.00	\$12,680.00
4	Doralee Junkar	\$7,031.50	\$4,000.00	\$11,031.50
5	Tammy G. Daley	\$6,090.00	\$1,481.00	\$7,571.00
6	Madeline K. Umhoefer	\$6,926.00	\$530.00	\$7,456.00
7	Kim S. Eickholt	\$7,200.10	\$0.00	\$7,200.10
8	Stephanie L. Barrera	\$6,097.80	\$0.00	\$6,097.80
9	Connie M. Moon	\$4,260.00	\$1,553.00	\$5,813.00
10	Virginia O. Jones	\$3,677.60	\$1,750.60	\$5,428.20
11	Maria Rodriguez	\$3,890.00	\$1,047.00	\$4,937.00
12	Margaret T. Higgins	\$3,369.00	\$1,159.00	\$4,528.00
13	Barbara K. Sells	\$3,209.00	\$1,205.00	\$4,414.00
14	Emily F. Stachelek	\$4,331.00	\$0.00	\$4,331.00
15	Yashira D. Rivera	\$4,184.00	\$0.00	\$4,184.00
16	Casey S. Kliza	\$3,211.10	\$938.00	\$4,149.10
17	Amber Helenhouse	\$3,147.00	\$0.00	\$3,147.00
18	Krystal D. Coker	\$2,656.00	\$463.00	\$3,119.00
19	Meagan N. Want	\$2,185.00	\$866.00	\$3,051.00
20	Londa R. Cohen	\$1,482.00	\$1,482.00	\$2,964.00
21	Geneva R. Boehme	\$1,479.00	\$1,479.00	\$2,958.00
22	Tiffany M McClintock	\$2,329.00	\$497.00	\$2,826.00
23	Cheryl L. Ford	\$2,454.50	\$0.00	\$2,454.50
24	Lelania Hearn	\$2,387.00	\$0.00	\$2,387.00
25	Jessica L. Jones	\$2,374.00	\$0.00	\$2,374.00
26	Leslie Stevens	\$1,658.00	\$488.00	\$2,146.00
27	Sarah P. Moment	\$1,755.00	\$0.00	\$1,755.00
28	Alana L. Ashley	\$1,696.00	\$0.00	\$1,696.00
29	Chelsea L. Moore	\$1,677.00	\$0.00	\$1,677.00
30	Fonda R. Lewis	\$1,626.00	\$0.00	\$1,626.00

## QUEEN'S COURT OF SHARING

#	Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
1	Kayla R. Baker	4	\$742.56
2	Kimberly A. Robinson	2	\$341.07
3	Meagan N. Want	3	\$157.39
4	Madison A. Powell	3	\$144.50
5	Doralee Junkar	3	\$120.60
6	Tammy G. Daley	1	\$83.65
7	Elizabeth H. Padgett	21	\$1,338.18



# TEAMWORK MAKES THE DREAM WORK

## WHOLESALE ORDERS

These women invested in their business last month!

Name	Amount
Emily F. Stachelek	\$1,875.00
Kim S. Eickholt	\$794.00
Janie E. Ortiz	\$682.00
Kimberly A. Robinson	\$659.50
Lisette Carmona	\$608.50
Madison A. Powell	\$606.50
Edmarie Rios	\$604.50
Laura G. Want	\$604.00
Doralee Junkar	\$603.50
Kayla R. Baker	\$603.00
Connie J. Jost	\$600.50
Alana L. Ashley	\$344.00
Stephanie L. Barrera	\$307.10
Cheryl L. Ford	\$271.25
Maria F. Avila	\$253.00
Krystal D. Coker	\$235.00
Connie M. Moon	\$234.00
Madeline K. Umhoefer	\$231.00
Tammy G. Daley	\$230.00
Tiffany M McClintock	\$228.00
Ashley M. Robinson	\$227.50
Kelley E. Robinson	\$227.00
Linda A. Gerd	\$226.50
Victoria L. Robinson	\$225.50
Amber Helenhouse	\$157.50
Meagan N. Want	\$82.00
Margaret T. Higgins	\$54.00
Chelsea L. Moore	\$41.00
Brittani R. Bigley	\$24.00

## TEAM BUILDING

Name	Recruits
Kimberly A. Robinson	4
Doralee Junkar	2
Madison A. Powell	2
Tanya L. Derossett	1
Meagan N. Want	1
Elizabeth H. Padgett	1

## Dreaming in Red Challenge

April 1 to June 30, 2017

Are you ready to Dream Big in Big D at Seminar 2017? You can qualify to receive an invitation to the biggest prize party of the year when you achieve Dreaming in Red.

To be eligible to attend you must be an Consultant who adds three qualified\* new personal team members during the contest period.

When you attend the prize party at Gilley's, in addition to all of the Texas-glam and two-stepping fun, you will also be invited to try on the NEW red jackets. Find the style that fits you and your fashion personality best, and you will receive the red jacket you have chosen to take home at no cost.

\*For all of the qualification details, visit the Dreaming in Red page on Mary Kay InTouch@.



# LEADERS ON THE MOVE

## FOLLOW THE CAREER PATH TO SUCCESS!

### Senior Consultant

- 1+ Active Team Members
- 4% Commissions



### Star Team Builder

- 3+ Active Team Members
- 4% commission
- \$50 bonuses
- Wear The Red Jacket



### Team Leader

- 5+ Active Team Members
- 9-13% Commissions



### On Target for Car

- \$5000 wholesale
- Car or \$425/mo CASH
- 5+ Active Team Members



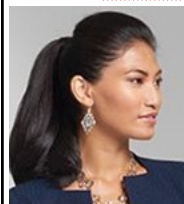
### Director In Qualification (DIO)

- 10+ Active Team Members
- Star Status
- 9-13% Commissions



### New Sales Director

- Class of 2017 Jewelry Collection
- See intouch for more perks!



### Future Directors

Recruiter :Kimberly Robinson  
 Maria F. Avila  
 Kayla R. Baker  
 Brittani R. Bigley  
 Linda A. Gerd  
 Margaret T. Higgins  
 Sara M. Higgins  
 Madison A. Powell  
 Kelley E. Robinson  
 Victoria L. Robinson  
 Meagan N. Want  
 \* Lizet D. Guajardo  
 \* Dawn Martinez  
 # Courtney R. Robinson  
 # Lisa M. Shaw  
 # Karah Souza  
 # Leigh A. Yeager

### Team Leaders

Recruiter :Kayla R. Baker  
 Stephanie L. Barrera  
 Krystal D. Coker  
 Kim S. Eickholt  
 Virginia O. Jones  
 Janie E. Ortiz  
 Madeline K. Umhoefer  
 # Guadalupe Lopez

### Star Team Builders

Recruiter :Madison Powell  
 Jessica L. Jones  
 Chelsea L. Moore  
 Emily F. Stachelek  
 \* Telitha L. Courmier  
 \* Ashlynn J Covington  
 \* Janice Y. Kolin

### Senior Consultants

Recruiter :Tammy G. Daley  
 Lelania Hearn  
 Leslie Stevens  
 # Jennifer Calvert  
 # Dayna K. Honeycutt  
 # Darrelene H. Ryan

### Recruiter :Doralee Junkar

Lisette Carmona  
 Edmarie Rios  
 \* Yashira D. Rivera

### Recruiter :Meagan N. Want

Doralee Junkar  
 Laura G. Want  
 \* Casey S. Kliza  
 # Natalie Q. Huffman  
 # Alexandria M. Smith

\*-Indicates Inactive, #-Indicates T Status., Place a \$225 wholesale order to become active.

# LOVE CHECKS FROM MARY KAY

### 13% Recruiter Commission Level

Kimberly A. Robinson	\$299.20
Kayla R. Baker	\$292.38
Elizabeth H. Padgett	\$389.06

### 4% Recruiter Commission Level

Madison A. Powell	\$76.64
Doralee Junkar	\$48.52
Meagan N. Want	\$48.30

# LOOK WHAT'S HAPPENING

MAY 2017 COMPANY DATES:	
1	<ul style="list-style-type: none"> <li>• Postmark cutoff. Consultants' DIQ Commitment Forms</li> <li>• Commitment Form available online at 12:01 a.m. CST</li> <li>• Seminar registration opens to everyone at 8:30 a.m. CST</li> </ul>
3	• Deadline to submit DIQ Commitment Form online
10	Early ordering of the new Summer 2017 promotional items begins for Q2 Star Consultants and Consultants who enrolled in The Look for Summer 2017.
12	Mary Kay's birthday!
14	Mother's Day
15	Summer 2017 mailing of The Look begins. (Allow 7-10 business days for delivery.)
16	Summer 2017 promotion begins. Everyone can order the Summer 2017 promotional items.
29	Memorial Day. All Company offices closed. Postal holiday.
30	• Last day of the month for Consultants' telephone orders.
31	<ul style="list-style-type: none"> <li>• Last day of the month for Consultants' online orders.</li> <li>• Last business day of the month.</li> <li>• Mailed orders &amp; Consultant Agreements must be received today to count toward this month's production.</li> <li>• Online Consultant Agreements accepted until midnight CST</li> </ul>

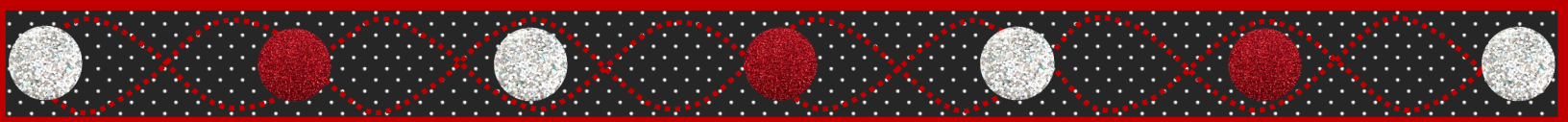
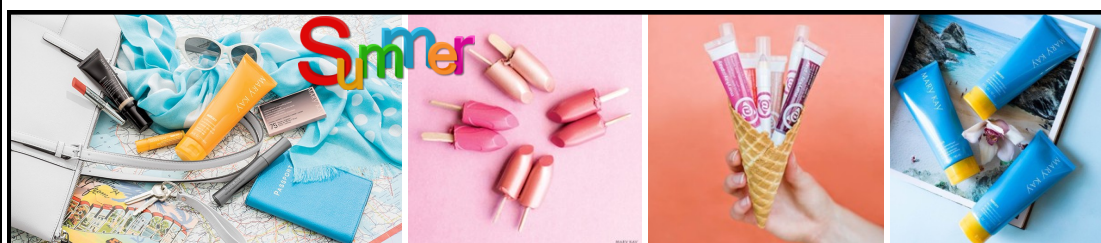


Words of Wisdom from Mary Kay

It is important to realize that you do not have to change a certain number of lives in order to make a difference in the world; you can do it by reaching out to just one person. That person can be anyone - a child, a friend, a customer, a homeless person, anyone at all. You don't have to win the Nobel Peace Prize. Making a difference requires only your willingness to give to others - the more the better.

# CELEBRATE IN JUNE!

Birthdays	Day	Anniversaries	Years
Ashley M. Robinson	4	Ashley D. Jones	1
Elisabeth Van Eaton	6	Virginia O. Jones	1
Geneva R. Boehme	11	Kristina R. Suarez	1
Yashira D. Rivera	11		
Lisette Carmona	17		
Connie M. Moon	20		
Guadalupe Lopez	25		
Maria F. Avila	27		
Tammy G. Daley	28		





## ELIZABETH PADGETT

Sales Director  
1406 N Plum Creek Dr  
Spring, TX 77386  
832-229-0932  
elizabethpadgett@marykay.com



**EMBRACE YOUR DREAMS!**



### NEW! Clear Proof® Deep-Cleansing Charcoal Mask \$24

Triple-action charcoal mask acts like a magnet to deep-clean pores.

#### BENEFITS AT-A-GLANCE

- Activated charcoal acts like a magnet to unclog pores.
- Formula is clinically shown to instantly absorb excess oil and reduce shine.
- 79% of men and women agreed: "Skin looks clearer" after use.†
- Extracts of rosemary and peppermint deliver a fresh scent to awaken your senses.
- Revel in the gentle cooling sensation as you smooth the formula across your skin.



†Based on a 21-day independent consumer study in which 166 men and women with blemish-prone skin used the product two or three times a week

