



April 2017, March Results



July 1, 2016 - June 30, 2017 embrace Achieve the Embrace Your Dreams Challenge this quarter by demonstrating MK skin care on new

faces. The challenge is in its last quarter, so grow your sales and you'll earn a ticket to the thrilling All In Party filled with food, music and dancing at Seminar 2017. Sell consistently to become a Sapphire Star Consultant, earning three Embrace Your Dreams bracelets in one quarter, and you'll earn profits and your ticket!

CONGRATULATIONS to those who earned their March embracelet!

> Amber Helenhouse Kimberly Robinson Kim Eickholt Stephanie Barrera Kayla Baker Elizabeth Padgett



April's bracelet is inscribed with the following Mary Kay Ash quote: "Your attitude determines your altitude." The rose-gold toned bracelet features crystals on the band and is embellished with Mary Kay Ash's signature on the inside.

### CONGRATS MONTHLY ACHIEVERS!

Queen of Sharing



Madeline Umhoefer

#2 Sales



Kimberly Robinson

Queen of Sales



**Amber Helenhouse** 

#3 Sales



Kim Eickholt

### **WELCOME NEW CONSULTANTS!**

#### **New Consultant**

Kameran Beaty Jordan Crossland Amber Helenhouse Janice Y. Kolin Janie E. Ortiz Lauren Tinney

#### From

COLLEGE STATION, TX ROCKPORT, TX HUMBLE, TX TOMBALL, TX WACO, TX CORPUS CHRISTI, TX

#### Sponsored by

M. Umhoefer M. Umhoefer E. Padgett M. Powell

K. Baker M. Umhoefer

### **INDULGE YOUR**

## DREAMS

**SUMMER-FUN DIVA** 

Star Consultant

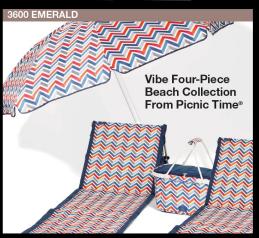
> March16 to June 15, 2017

MARY KAY

















Sorbet Maker





Find your place in the sun! Indulge your diva dreams and have a summer filled with prizes that reward you for your achievements!

## SHOOT FOR THE STAIS!

4th Quarter 2017: Ma	rch 16—June 15	Wholesale Production Needed For Star:				
Name	Current Wholesale	Sapphire <b>▼</b> \$1,800	Ruby <b>▼</b> \$2,400	Diamond ♥ \$3,000	Emerald <b>◆</b> \$3,600	Pearl <b>▼</b> \$4,800

Be sure to check on www.marykayintouch.com for the most current results!

AMBER HELENHOUSE	\$1,203.00	\$597.00	\$1,197.00	\$1,797.00	\$2,397.00	\$3,597.00
ELIZABETH PADGETT	\$1,001.00	\$799.00	\$1,399.00	\$1,999.00	\$2,599.00	\$3,799.00
KAYLA BAKER	\$601.50	\$1,198.50	\$1,798.50	\$2,398.50	\$2,998.50	\$4,198.50
STEPHANIE BARRERA	\$461.80	\$1,338.20	\$1,938.20	\$2,538.20	\$3,138.20	\$4,338.20
KIM EICKHOLT	\$404.55	\$1,395.45	\$1,995.45	\$2,595.45	\$3,195.45	\$4,395.45

### Dreaming in Red Challenge April 1 to June 30, 2017

Are you ready to Dream Big in Big D at Seminar 2017? You can qualify to receive an invitation to the biggest prize party of the year when you achieve Dreaming in Red. To be eligible to attend you must be an Consultant who adds three qualified\* new personal team members during the contest period. When you attend the prize party at Gilley's, in addition to all of the Texas-glam and two-stepping fun, you will also be invited to try on the NEW red jackets. Find the style that fits you and your fashion personality best, and you will receive the red jacket you have chosen to take home at no cost. For all of the qualification details, visit the Dreaming in Red page on Mary Kay InTouch®.



### 3rd quarter stars

Pearl Star



Elizabeth Padgett

Diamond Star



Kayla Baker



Sapphire Star

Stephanie Barrera

Sapphire Star



Kim Eickholt

Sapphire Star



Kimberly Robinson



Sally consultant

## see you at the top!

GOING UP!

QUEEN'S COURT OF Sales

i	#	Name	YTD Retail	YTD PC Prem & Add'l Credit	YTD Total
	1	Kimberly A. Robinson	\$15,490.90	\$4,288.50	\$19,779.40
	2	Kayla R. Baker	\$12,014.00	\$2,742.00	\$14,756.00
	3	Madison A. Powell	\$6,738.00	\$4,263.00	\$11,001.00
	4	Doralee Junkar	\$5,824.50	\$4,000.00	\$9,824.50
	5	Tammy G. Daley	\$5,630.00	\$1,481.00	\$7,111.00
	6	Madeline K. Umhoefer	\$6,464.00	\$530.00	\$6,994.00
	7	Kim S. Eickholt	\$5,582.10	\$0.00	\$5,582.10
	8	Stephanie L. Barrera	\$5,483.60	\$0.00	\$5,483.60
	9	Virginia O. Jones	\$3,677.60	\$1,750.60	\$5,428.20
	10	Connie M. Moon	\$3,792.00	\$1,553.00	\$5,345.00
	11	Maria Rodriguez	\$3,890.00	\$1,047.00	\$4,937.00
	12	Margaret T. Higgins	\$3,261.00	\$1,159.00	\$4,420.00
	13	Barbara K. Sells	\$3,209.00	\$1,205.00	\$4,414.00
	14	Yashira D. Rivera	\$4,184.00	\$0.00	\$4,184.00
	15	Casey S. Kliza	\$3,211.10	\$938.00	\$4,149.10
	16	Rebecca R. McBride	\$1,490.00	\$1,490.00	\$2,980.00
	17	Londa R. Cohen	\$1,482.00	\$1,482.00	\$2,964.00
	18	Geneva R. Boehme	\$1,479.00	\$1,479.00	\$2,958.00
	19	Marla E. Puckett	\$1,478.00	\$1,478.00	\$2,956.00
	20	Meagan N. Want	\$2,021.00	\$866.00	\$2,887.00
	21	Amber Helenhouse	\$2,832.00	\$0.00	\$2,832.00
	22	Krystal D. Coker	\$2,186.00	\$463.00	\$2,649.00
	23	Lelania Hearn	\$2,387.00	\$0.00	\$2,387.00
	24	Jessica L. Jones	\$2,374.00	\$0.00	\$2,374.00
	25	Tiffany M McClintock	\$1,873.00	\$497.00	\$2,370.00

# Queen's court of sharing

#	Name	Seminar Qualified Recruits	Earned Recruit Commission Credit
1	Kayla R. Baker	3	\$480.73
2	Kimberly A. Robinson	2	\$262.23
3	Meagan N. Want	2	\$109.09
4	Tammy G. Daley	1	\$83.65
5	Doralee Junkar	1	\$72.08
6	Madison A. Powell	2	\$67.86
7	Elizabeth H. Padgett	20	\$1,239.65

## teamwork makes the dream-work

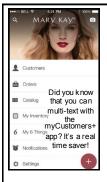
## WHOLESale Orders

### These women invested in their business last month!

Name	Amount
Amber Helenhouse	\$1,203.00
Kimberly A. Robinson	\$825.25
Kim S. Eickholt	\$639.55
Stephanie L. Barrera	\$625.30
Kayla R. Baker	\$601.50
Madison A. Powell	\$542.00
Leslie Stevens	\$414.00
Tiffany M McClintock	\$274.00
Brittani R. Bigley	\$235.00
Marizela Garza	\$227.50
Diana Padgett	\$226.50
Elisabeth Van Eaton	\$225.55
Sara M. Higgins	\$225.25
Sarah P. Moment	\$135.00
Fonda R. Lewis	\$130.00
Margaret T. Higgins	\$80.50
Krystal D. Coker	\$54.00
Maria Rodriguez	\$54.00
Deborah Ford	\$41.00
Virginia O. Jones	\$41.00

## Team Building

Name	Recruits
Madeline K. Umhoefer	3
Kayla R. Baker	1
Madison A. Powell	1
Elizabeth H. Padgett	1



### **Multi-texting is IN!**

It's easy with the myCustomers+ app!

Director Karen Catt loves the multitexting feature. "I multi-texted my customers while getting my hair done. All the orders came in by the next day, and I earned \$1,394! I love this app, and my customers love it too!

Put the future in your hands! By turning your smartphone into a portable business manager, you can be *all in* in your Mary Kay Business. Accomplish your goals in real time so reorders become future vacations, email blasts turn customer service into onstage recognition, and inventory\* tracking helps make more time for meeting new faces. It simplifies everything when it comes to managing your customers, products and orders! This app is now FREE until 12/31/17 so get it today! For a detailed video on how to multi-text, download or use the myCustomers+ Phone App, check intouch!

**Embrace Your Dreams** 

### Seminar Challenge: March 1 – June 30, 2017

Proudly show the results of your All In success at Seminar! When you achieve the Embrace Your Dreams Challenge each month (place a cumulative \$600 or more wholesale Section 1 order) from March 1, 2017, to June 30, 2017, you will be invited to the Dream Big in Big D prize party at Seminar 2017 where you will receive this special "Do It Now" bracelet. So, throw on your diamonds, grab your

boots and come celebrate your dreams at the prize party in Big D! Gilley's will once again host the Mary Kay prize party at Seminar 2017. Get prepped in pink, and be ready to two-step the day away at the Dream Big in Big D prize party!



## Leaders on the move

#### FOLLOW THE Career Path to success!

#### Senior Consultant

- •1+ Active Team Members
- 4% Commissions



#### Star Team Builder

- •3+ Active Team Members
- •4% commission
- •\$50 bonuses
- Wear The Red Jacket



#### Team Leader

- •5+ Active Team Members
- •9-13% Commissions



#### On Target for Car

- •\$5000 wholesale
- •Car or \$425/mo CASH
- •5+ Active Team Members



#### Director In Qualification (DIO)

- •10+ Active Team Members
- Star Status
- •9-13% Commissions





#### **New Sales Director**

- Class of 2017
   Jewelry Collection
- See intouch for more perks!



#### Team Leaders

Recruiter: Kimberly Robinson Kayla R. Baker Brittani R. Bigley Margaret T. Higgins Sara M. Higgins Madison A. Powell Meagan N. Want # Courtney R. Robinson # Kelley E. Robinson

- # Victoria L. Robinson # Lisa M. Shaw
- # Karah Souza
- # Leigh A. Yeager

#### Star Team Builders

Recruiter :Kayla R. Baker Stephanie L. Barrera Krystal D. Coker Kim S. Eickholt Virginia O. Jones

- \* Janie E. Ortiz
- \* Madeline K. Umhoefer
- # Haley Collins
- # Guadalupe Lopez
- # Kristina E Rodriguez

#### Senior Consultants

Recruiter :Tammy G. Daley Lelania Hearn Leslie Stevens

- \* Darrelene H. Ryan
- # Jennifer Calvert
- # Dayna K. Honeycutt
- # Ariole S. Jones

Recruiter :Madison A. Powell Jessica L. Jones Chelsea L. Moore

- \* Ashlynne J Covington
- \* Janice Y. Kolin

Recruiter : Meagan N. Want Doralee Junkar

- \* Casey S. Kliza
- \* Alexandria M. Smith
- # Natalie Q. Huffman

\*-Indicates Inactive, #-Indicates T Status., Place a \$225 wholesale order to become active.



## LOVE CHECKS FROM Mary Kay

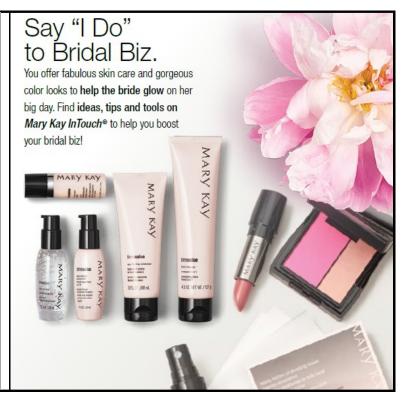
\$480.94

13% Recruiter Commission Level Elizabeth H. Padgett 9% Recruiter Commission Level
Kimberly A. Robinson

\$151.58

### LOOK WHAT'S HAPPENING

	1	Postmark cutoff for Consultants' April DIQ Commitment Forms     Commitment Form available online at 12:01 a.m. CST
	2	Week 2 of Career Conference 2017 continues (April 2–3).
	3	Deadline for online DIQ Commitment Form     5 p.m. CST register/cancel deadline for 4/19–22 New ISD Education
	7	Week 3 of Career Conference 2017 begins (April 7–8).
	14	Good Friday. Company holiday. All Company offices closed.
\TES	17	Seminar 2017 Priority Registration starts for NSDs at 8:30 a.m. CST
^	18	Deadline to enroll online for the Summer 2017 The Look
<b>IPAN</b>	19	New Independent Sales Director Education begins.
- 2017 COMPANY DATES:	24	Registration opens for 9/20–22 session of New ISD education     8:30 a.m. CST: Seminar 2017 Priority Registration for qualified ESSDs & EESSDs
APRIL	25	• 8:30 a.m. CST: Seminar 2017 Priority Registration Diamond
	26	• 8:30 a.m. CST: Seminar 2017 Priority Registration for Ruby
	27	8:30 a.m. CST: Seminar 2017 Priority Registration for Sapphire     Last day of the month for Consultants' telephone orders.
	28	8:30 a.m. CST: Seminar 2017 Priority Registration for Emerald     Mailed orders & Consultant Agreements must be received today to count toward April production.
	30	Last day of the month for Consultants to place online orders.     Online Consultant Agreements accepted until midnight CST





Words of Wisdom from Mary Kay

Within you the person of your to morrow is struggling to get out. Awaken to your hopes within and the gifts within you ready to be brought forth. These gifts are free, but the success and happiness that they bring must be brought forth through effort, commitment and discipline. It is faith, not reason, that will be your guide. Your person of tomorrow will be determined by how you see with faith-filled eyes today. Through faith you will see a vital emerging magnificent you. You are writing your life story.

# CELEBRATE IN May!

Birthdays	Day	Anniversaries	Years
Diana Padgett	9	Darrelene H. Ryan	3
Kameran Beaty	12	Chanda R. Hernandez	3
Lauren N. Walker	13	Casey S. Kliza	1
Alana L. Ashley	14	Alexandria M. Smith	1
Chanda R. Hernandez	15	Connie M. Moon	1
Marla E. Puckett	19	Rita H. Ash	1
Madison A. Powell	29		





CLIZABETH PADGETT

Sales Director

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#### **EMBRACE YOUR DREAMS!**

#### Understand three levels of exfoliation

Illustrated with the skin of a cantaloupe; Compiled by Director Heather Pratt

As we age, the natural process of exfoliation slows down, which leaves dead, dull, lifeless skin cells on the surface. Your skin will look SO MUCH younger, if you help it along and get rid of those dead cells. (As a note... I do not recommend the Microdermabrasion Set, if you have rosacea. I have rosacea, very sensitive as well as reactive skin, and I use the Skinvigorate Brush morning and night and the Repair Facial Peel twice a week with \*no\* problem!)

- 1. <u>Skinvigorate Brush</u> (\$50 battery operated): Provides gentle, surface exfoliation a physical exfoliation product. Use with any cleanser and removes 85% more dirt and makeup than cleansing with your hands. (Use daily morning and night)
- 2. <u>Microdermabrasion Set</u> (\$55 using twice a week set lasts 3-4 months): Microdermabrasion Refine is a physical exfoliator that reduces the appearance of fine lines and gently refines skin's texture as it removes surface dead skin cells and build-up from pores. Pore Minimizer goes beyond skin texture to tighten the look of pores. With pores cleared of build-up and dead skin cells, Pore Minimizer works immediately to reduce their appearance. The Pore Minimizer nourishing serum helps calm and comfort skin. It's the perfect after-step to Microdermabrasion Refine to reduce any appearance of redness and soothe delicate skin. Working together 2-to-3 times a week, both products dramatically improve skin texture.
- 3. Repair Facial Peel (\$65 using twice a week product lasts 6 months): The glycolic acid in this product goes to work immediately, removing dead skin cells from skin's top surface layer. This exfoliating ingredient also works on the remaining surface layers, breaking apart the bonds connecting thousands of other dead cells so they can be released and plumper, fresher cells can take their place. Once the layers of dead surface cells have been removed, your skin will be primed and ready to accept the benefits of other age-fighting treatments. Because we wanted the formula to be gentle enough to use twice a week, we paired the glycolic acid with an exclusive blend of calming botanical extracts.

